

Daylighting is one of the best investments you can make for your facility to save on increasing, long-term energy costs. But choosing the right product is critical to maximizing product performance, and reducing maintenance or replacement costs.

Don't let your skylight manufacturer lead you into the dark!

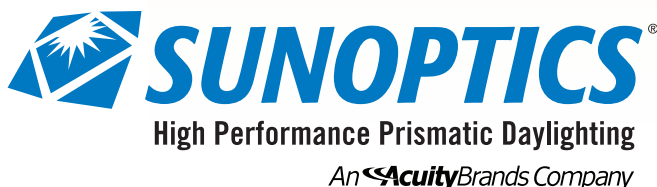
Shed some light by asking the right questions.



Sunoptics, maker of Sunoptics Signature Series Prismatic Skylights, suggests comparing its products with those of other manufacturers using the following five questions...

How does your skylight manufacturer answer these questions?

- 1.** Is the product unique with a patented design and documented, proven performance?
- 2.** Does the manufacturer have third party testing to substantiate marketing claims?
- 3.** What's the history and market experience behind the manufacturer's product offerings?
- 4.** What kind of value-added services are provided to optimize design and create a single source of responsibility?
- 5.** Does the manufacturer offer a complete portfolio of daylighting and related products to maximize energy savings?



Because... There's No Greater Efficiency Than Off®

Sunoptics Answers...

1. Is the product unique with a patented design and documented, proven performance?

Sunoptics Signature Series skylight leads the industry in daylighting performance with:

- Patented, prismatic lenses provide maximum sunlight capture, even at low sun angles with 100% diffusion without glare, hot spots, or UV damage to interiors or merchandise
- Single, double or triple glazed impact-modified acrylic and polycarbonate prismatic lenses
- AAMA-certified 800MD frames with leading-edge features to ensure top performance
- 5-, 10- or 20-year warranty options

2. Does the manufacturer have third party testing to substantiate marketing claims?

Yes, Sunoptics skylights have been approved, verified and certified by keepers of the most stringent quality and reliability standards for building materials, energy consumption, lighting quality or output, and weather tolerance. Among them are:

- Factory Mutual (FM)
- Florida Building Code (FBC)
- Underwriters Laboratories, Inc. (UL)
- American Architectural Manufacturers Association (AAMA)
- National Fenestration Rating Council (NFRC)
- Code Compliance Research Report (CCRR)

We also appreciate the third-party recognition by the occupants of nearly a billion square feet of space, worldwide, where Sunoptics products have been installed.

3. What's the history and market experience behind the manufacturer's product offerings?

Since 1978, Sunoptics' mission has been to harness the power of the sun to maximize the cost-effective energy savings of daylighting. We extrude and form our own skylight lenses and do complete glazing assembly in-house ensuring consistently reliable quality, even for custom skylights and smoke vents. We also regrind 100% of our post industrial plastic and aluminum to provide a high level of recycled content in all our products.

4. What kind of value-added services are provided to optimize design and create a single source of responsibility?

As the most trusted name in daylighting, we provide a full array of support services to help manage the installation, placement and use of Sunoptics Prismatic Skylights:

- CAD-based layout and design
- Daylight energy modeling
- Site support
- LEED documentation for certification

All this is backed by constant research and development in our state-of-the-art, daylighting photometric lab.

5. Does the manufacturer offer a complete portfolio of daylighting and related products to maximize energy savings?

Yes, in addition to our high-performance prismatic skylights, our product portfolio includes:

- UL & FM approved smoke vents
- Ancillary products such as fall-protection, burglar bars, and safety screens
- Light control louvers
- Wood and metal roof curbs
- Sunoptics LightCube™ skylights for drop-ceiling installation

Acuity Brands is a global leader in electric lighting and lighting controls. By pairing daylighting with lighting-control systems, you reduce your building's energy consumption and maximize savings as well as the comfort of building occupants.

Partial List of Sunoptics' Daylighting Leaders:



All trademarks are the property of their respective owners.



High Performance Prismatic Daylighting

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